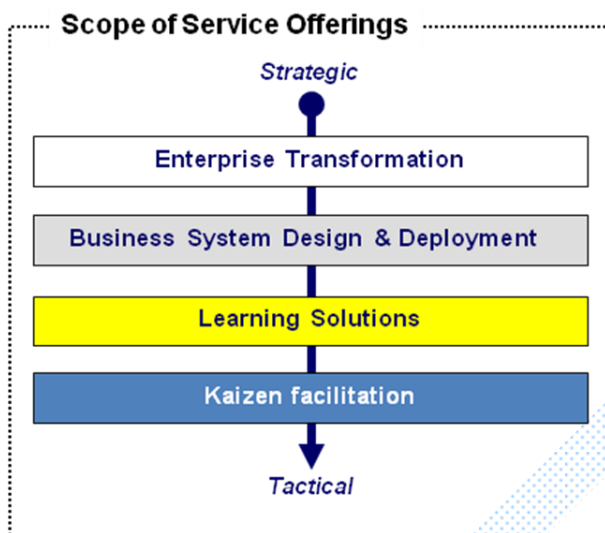


## Lean Focus

Organizations that want to achieve substantially superior business results apply Lean principles to drive revenue production and optimize cost models. Actionable Strategies pragmatically applies the Lean principles proven in the Toyota Production System as well as selected tools from Six Sigma.

## Range of Services

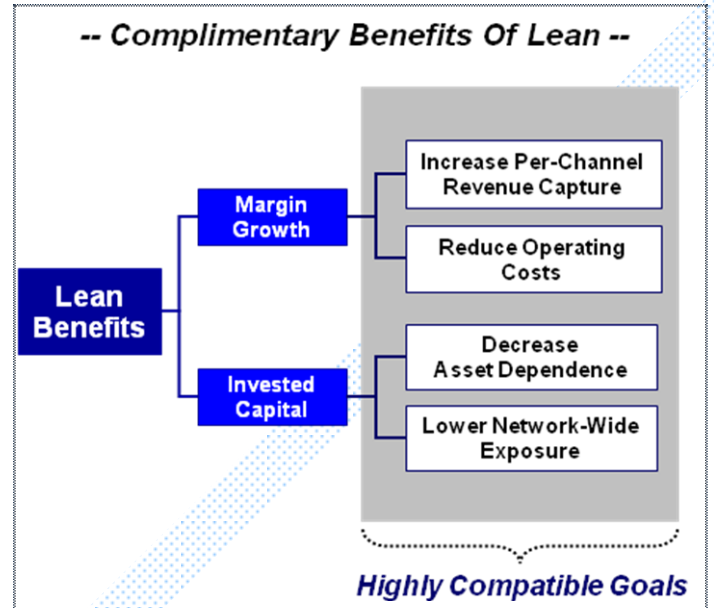
All Lean services target and deliver specific ROI and range in horizon from strategic to tactical.



## Typical Benefits

Lean targets specific business benefits without regard to implementation constraints such as the following.

- Removes waste for performance gains that do not tie up capital
- Dramatically compresses new product introduction cycle
- Accelerates order-to-cash realization
- Increases service delivery or production efficiency and customer service performance
- Migrating Lean upstream improves supplier efficiencies with lower delivered costs



## Engagement Structure

By focusing on early benefits capture, iterative projects deliver successive returns that yield early ROI. As benefits realization accelerates, focus turns to the large value chain. The resulting optimized supply chain is a result of driving both internal supply chain efficiencies and driving change in external vendors.

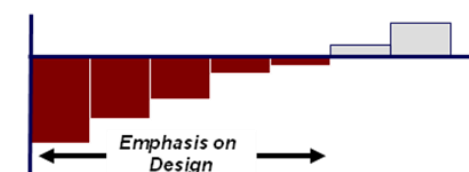
Initial planning is “light and tight” and results in actionable work streams from the onset.

For specific details on how we can help you realize benefits that are immediate but paradoxically sustainable, please contact your Account Manager.

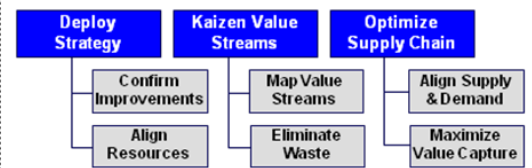
### Traditional Optimization Approach



#### Cash Flow Impact



### Lean Approach-Agile



#### Cash Flow Impact

